



## Jones Bikes H-Bar Dealer requirements

### Knowledge base

Jones Dealers need to have the tools to keep customers informed, and stock to keep them supplied. Jones Bikes requires its dealers to make a reasonable effort to gain knowledge about our products by visiting our support page (<http://www.jonesbikes.com/support/>), as well as watching our recent youtube videos (<https://www.youtube.com/user/Veloperator>). In addition, we encourage our dealers to contact us by email or phone if they have any questions so that they can supply their customers with the highest level of service.

### Ordering

H-Bar dealers are required to place all orders through the Jones webstore at:

<http://www.jonesbikes.com/dealer/>.

Jones works to keep information on the webstore up to date, so if a product is not in stock in the webstore, chances are that it isn't in stock. In that case, please select the product you would like, and put your email address in the box to be notified as soon as it is available to order.

### Sales

Jones Bikes products must be sold in store only. Any form of mail order sales—whether through a website or over the phone—will result in a cancellation of dealership. This includes sites such as Amazon, eBay, and any other similar site as well as the dealer's website.

Jones Bikes products may not be sold online through any website without written permission from Jones Bikes. It is permissible to advertise Jones products in your online store if they cannot be purchased there.

For retail pricing, please refer to our [Map Policy](#).

Jones Bikes sells direct worldwide to distributors, dealers, and retail customers. This allows riders to get Jones products even if dealers and distributors don't have what they need in stock. Dealers and distributors can get the upper hand by keeping products in stock at all times. We direct customers to local shops where available, and because most customers prefer to buy from a brick-and-mortar store, if dealers keep product in stock, they sell it.

### Pricing and shipment

Dealer is responsible for all shipping charges, duties, taxes, and fees associated with shipping of their orders. Payment is due at time of order for "stock on hand" orders and standard "pre-orders", and prior to shipment on 90-120 day lead time pre-orders. Once order has been packed, no changes can be made to it. No exceptions.

Pricing is broken down as follows:

1-3 of a SKU, for immediate shipment, limited to stock on hand, subject to availability.

4-9 of a SKU, for immediate shipment, limited to stock on hand, subject to availability.

10-50 of a SKU (in increments of 10), for immediate shipment, limited to stock on hand, subject to availability.

10-50 of a SKU (in increments of 10), 90 day pre-order (120 day pre-order for carbon).